



Associating Online Networking on E-commerce: Cold-Start Item Suggestion Using Microblogging Data

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Abstract: Numerous web based business sites bolster the component of social login where clients can sign on the sites utilizing their social networking identities, for example, their Facebook or Twitter accounts. Clients can likewise post their recently bought items on microblogs with connections to the web based business item site pages. In this paper, we propose a novel answer for cross-webpage item suggestion, which means to prescribe items from web based business sites to clients at informal communication destinations in "cold-start" circumstances, an issue which has once in a while been investigated some time recently. We propose to utilize the connected clients crosswise over person to person communication destinations and online business sites (clients who have interpersonal interaction accounts and have made buys on internet business sites) as a scaffold to guide clients long range interpersonal communication elements to another element portrayal for item suggestion. In specific, we propose learning both clients and items component from information gathered from online business sites utilizing neural systems and afterward apply a modified inclination boosting trees strategy to change clients long range interpersonal communication highlights into client embedding.

Index Terms: Cold-Start; E-commerce; Microblogs; Neural Systems.

INTRODUCTION

In recent years, the limits between internet business and long range informal communication have turned out to be progressively obscured. Web based business sites, for example, eBay highlights a hefty portion of the qualities of interpersonal organizations, including constant notices and associations between its purchasers and merchants. Some internet business sites likewise bolster the system of social login, which enables new clients to sign in with their current login data from person to person communication administrations, for example, Facebook, Twitter or Google+. Both Facebook and Twitter have presented another element a year ago that enable clients to purchase items straightforwardly from their sites by clicking a "purchase" catch to buy things in adverts or different posts. In China, the internet business organization ALIBABA has made a key interest in SINA WEIBO1 where ALIBABA item adverts can be straightforwardly conveyed to SINA WEIBO clients. With the new pattern of channeling online business exercises on long range informal communication destinations, it is imperative to use learning removed from person to person communication locales for the improvement of item recommender frameworks. In this paper, we concentrate a fascinating issue of prescribing items from web based business sites to clients at long range informal communication locales who don't have chronicled buy records, i.e., in "cold-start" circumstances. We called this issue cross-site Cold- Start item proposal. Albeit online item suggestion has been widely examined before [1], [2],

[3], most reviews just concentrate on building arrangements inside certain internet business sites and for the most part use clients' authentic exchange records. To the best of our insight, cross-site item proposal has been rarely examined some time recently. We constructed our dataset from the biggest Chinese microblogging administration SINA WEIBO2 and the biggest Chinese B2C internet business site JINGDONG,3 containing a sum of 20,638 connected users. The experimental results on the dataset have own feasibility and the effectiveness of our proposed framework.

RELATED WORK

Our work is essentially identified with three lines of research:

Recommender System: As of late, the matrix factorization approach [12] has gotten much research interests. With the expanding volume of web information, many reviews focus on assistant data [1], [22], [23], [24] into the matrix factorization approach. Two average structures of such reviews are the SVD Feature [18] and Factorization Machine [19]. There has likewise been a vast group of research work focusing particularly on the cold start item suggestion issue. Seroussi et al. [7] proposed to make utilization of the data from clients open profiles and subjects removed from client created content into a framework factorization demonstrate for new clients rating



expectation. Zhang et al. [25] propose a semi administered group learning calculation. Schein [26] proposed a technique by consolidating content and community oriented client impact notwithstanding importance for coordinating advertisements. Liu et al. [29] distinguished delegate clients whose direct blends of tastes can be estimated different clients.

Cross-domain Recommendation: One of the key procedures for cross-area proposal is Transfer Learning [30], [31], and the thought is to take in transferable learning from the source area, and further apply it in an objective space. Singh and Gordon [32] proposed aggregate network factorization to gauge the relations of various substances by factorizing a few grids at the same time while sharing parameters in the inert space. Li [33] endeavored to exchange client thing rating designs from an assistant network in another area to the target area through Codebooks. Hu [34] and Zhao [35] stretched out exchange figuring out how to triadic factorization and dynamic learning for cross-area suggestion, separately.

Social Networking Mining: We take after the early business mining ponders on person to person communication sites. Hollerit et al. [36] displayed the main work on business plan identification in Twitter. Zhao et al. [5] first proposed to course items from web based business organizations to microblogging clients. Our work is additionally identified with studies on programmed client profiling [37] and cross-site linkage induction [38]. Our work is based upon these reviews, particularly in the zones of cross-area and icy begin proposal.

In spite of the fact that sharing a few similitudes, we are managing a particular errand of exceptionally reasonable esteem, cold start item proposal to microblogging clients. To the best of our insight, it has not been examined on an extensive informational index some time recently. The most important reviews are from [39], [40] by associating clients over eBay and Facebook. Nonetheless, they just concentrate on brand-or classification level buy inclination in light of a prepared classifier, which can't be specifically connected to our cross-site cold start item suggestion technique portrayed in [5].

Undertaking. Moreover, their elements just incorporate sex, age and Facebook likes, rather than a extensive variety of elements investigated in our approach. In conclusion, they try not to consider how to exchange heterogeneous data from online networking sites into a frame that is prepared for use on the web based business side, which is the way to address the cross webpage cold start suggestion issue.

3. EXTRACTING AND REPRESENTING MICRO BLOGGING ATTRIBUTES

Our answer for microblogging highlight learning comprises of three stages:

- Prepare a run down of conceivably helpful microblogging properties and build the microblogging highlight vector \mathbf{a}_u for each connected client $u \in U^L$;
- Generate distributed features representations $\{\mathbf{v}_u\}_{u \in U}$ utilizing the data from every one of the clients U on the internet business site through profound learning;
- Learn the mapping capacity, $f(\mathbf{a}_u) \rightarrow \mathbf{v}_u$, which changes the microblogging quality data to the dispersed element portrayals \mathbf{v}_u in the second step. It uses the element portrayal sets $\{\mathbf{a}_u, \mathbf{v}_u\}$ of all the connected clients $u \in U^L$ as preparing information.

3.1 Microblogging Feature Selection

In this segment, we ponder how to concentrate rich client data from microblogs to develop \mathbf{a}_u for a microblogging client. We consider three gatherings of properties.

3.1.1 Demographic Attributes

A demographic profile (frequently abbreviated as "a statistic") of a client, for example, sex, age and instruction can be utilized by web based business organizations to give better customized administrations. We concentrate clients' statistic properties from their open profiles on SINA WEIBO. Statistic properties have been appeared to be imperative in advertising, particularly in item reception for purchasers [4]. Taking after our past examine [5], we recognize six noteworthy statistic traits: sex, age, conjugal status, training, vocation and interests. To quantitatively gauge these properties, we have promote discretized them into various receptacles taking after our already proposed the most devotees would conceivably miss fascinating data.

3.1.2 Network Attributes

In the online web-based social networking space, it is frequently watched that clients associated with each other (e.g., through after connections) are probably going to have comparable interests. Thusly, we can parse out inactive client bunches by the clients' taking after examples accepting that clients in a similar gathering offer comparable buy inclinations.

Latent group preference: Since it is infeasible to consider all clients on WEIBO and just keeping the top clients with word embeddings utilizing repetitive impartial systems [8],

3.1.3 Temporal Attributes

Fleeting movement examples are likewise considered since they mirror the living propensities and ways of life of the microblogging clients to some degree.

Temporal activity distribution: We consider two sorts of transient action disseminations, to be specific day by day action circulations furthermore, week by week movement conveyances.



TABLE 1
Categorization of the Microblogging Features

Categories	Features
Demographic Attributes	Gender (2), Age (6), Marital status (10), Education (7), Career (9), Interests (6)
Text Attributes	Topic distributions (50), Word embeddings (50)
Network Attributes	Latent group preference (50)
Temporal Attributes	Daily activity distribution (24), Weekly activity distribution (7)

The number of feature dimensions are shown in parentheses.

The day by day action dissemination of a client is portrayed by a dispersion of 24 proportions, and the i^{th} proportion shows the normal extent of tweets distributed inside the i^{th} hour of a day by the client; correspondingly week by week movement conveyance of a client is portrayed by a dissemination of seven proportions, and the i^{th} proportion demonstrates the normal extent of tweets distributed inside the i^{th} day of seven days by the client. We abridge a wide range of components in Table 1.

3.2 Learning Product Embeddings

Before showing how to learn client embeddings, we first examine how to learn item embeddings. The neural system techniques, word2vec, proposed in [8], [9] for word installing learning can be utilized to display different sorts of successive information. The center thought can be compressed as takes after. Given an arrangement of image groupings, a settled length vector portrayal for every image can be learned in an inactive space by misusing the setting data among images, in which "comparable" images will be mapped to close-by positions. On the off chance that we regard every item ID as a word token, and change over the chronicled buy records of a client into a time stamped succession, we can then utilize similar strategies to learn item embeddings. Dissimilar to network factorization, the request of chronicled buys from a client can be normally caught. We consider two basic repetitive impartial designs proposed in [11] to prepare item embeddings, specifically, the Ceaseless Bag-Of-Words model (CBOW) and the Skipgram demonstrate.

The real contrast between these two structures lies toward expectation: CBOW predicts the present item utilizing the encompassing setting, i.e., $Pr(p_i|context)$, while Skip-gram predicts the unique circumstance with the present item, i.e., $Pr(context|p_i)$. In our investigations, the setting is characterized as a window of size 4 encompassing an objective item p_i which contains two items bought before and two after p_i .

All the more formally, each item p_i is demonstrated as an extraordinary inert installing vector v_{p_i} , and the related setting vector is gotten to normal the vectors common buy designs among clients. Contrasted with the customary

framework factorization [12], the (window- based) consecutive setting is furthermore demonstrated notwithstanding client inclination, which is relied upon to possibly yield better proposal comes about.

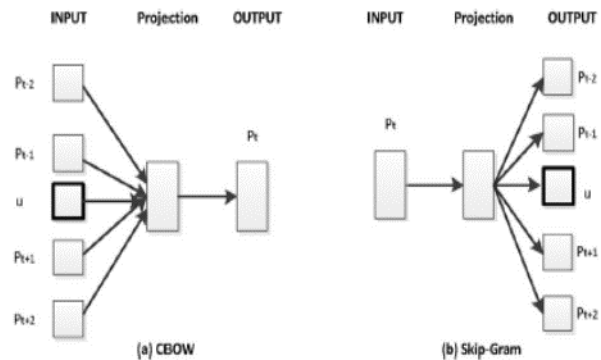


Fig. 2. Two architectures to learn both product and user embeddings. Here u denote a user ID. The major difference between para2vec and word2vec lies in the incorporation of user ID as additional context.

4. APPLYING TRANSFORMED FEATURES TO COLD-START RECOMMENDATION

Once the MART learners are built for feature mapping, the original microblogging feature vectors au are mapped onto the user embedding v_u . In this section, we study how to incorporate $\{a_u, v_u\}$ into the feature-based matrix factorization technique. In specific, we develop our recommendation method based on the recently proposed SVD Feature [18]. Our idea can also be applied to other feature-based recommendation algorithms, such as Factorization Machines (FMs) [19].

4.1 The General SVD Feature Framework for Product Recommendation.

SVD Feature [18] is built based on the traditional matrix factorization approach, and it considers factorization in three aspects, namely global features (also called as dyadic features), user features and item features. It can be formulated for the task of product recommendation as follows:

$$\hat{r}_{u,p}(\alpha^{(u)}, \beta^{(p)}, \gamma^{(u,p)}) = \mu + \sum_j b_j^{(G)} \gamma_j^{(u,p)} + \sum_j b_j^{(U)} \alpha_j^{(u)} + \sum_j b_j^{(P)} \beta_j^{(p)} + \left(\sum_j \alpha_j^{(u)} x_j \right)^T \left(\sum_j \beta_j^{(p)} y_j \right),$$

where an $\alpha^{(u)} \in \mathbb{R}^{N_\alpha}$, $\beta^{(p)} \in \mathbb{R}^{N_\beta}$ and $\gamma^{(u,p)} \in \mathbb{R}^{N_\gamma}$ are the information vectors comprising of the components of client u , the elements of item p and the worldwide elements for the pair (u,p) with the lengths of N_α , N_β and N_γ separately. Here, $b_j^{(G)}$, $b_j^{(U)}$ and $b_j^{(P)}$ are the worldwide, client and item inclination parameters



separately. The inert vectors x_j and y_j catch the j th client highlight and the j th item include separately. Let $\{x_j\}$ and $\{y_j\}$ mean the arrangement of all client elements and item includes individually. Take note of that $\{x_j\}$ are shared by every one of the clients, $\{y_j\}$ are shared by every one of the items, and the worldwide elements and predisposition values don't have any relating inactive vectors In summary, a user-product pair corresponds to a feature vector concatenated by global features, user features and product features. The response

E-commerce data: We utilized an expansive e-commerce which mitigates the missing worth issue in relapse trees.

Value to be fitted indicates whether the user has purchased the product or not.

4.1.1 Feature Coding with the Side Information.

We discuss how to incorporate the user and product information into the SVD Feature framework.

Coding users and products: For users, we reserve the first $|U|$ dimensions in the user input vector. Each user u is coded as a vector of $|U|$ -dimensional vector consists of a "1" in the u th dimension and "0" in other dimensions; Similarly, we can reserve the first $|P|$ dimensions in the product input vector to code the products. Formally, we have

$$\alpha_j^{(u)} = \begin{cases} 1, & j = u; \\ 0, & j \neq u. \end{cases} \quad \beta_j^{(p)} = \begin{cases} 1, & j = p; \\ 0, & j \neq p. \end{cases}$$

4.1.2 Parameter Learning.

We employ the pairwise ranking model for parameter learning. Given a user u , we generate the positive-negative pairs of products (p, p') in which u has purchased p (called positive) but not p' (called negative). The pairwise ranking model assumes that the fitted value for the purchased product is larger than the one that has not been purchased by a user, i.e. $Pr(\hat{r}_{u,p} > \hat{r}_{u,p'})$. Furthermore, we use the sigmoid function as the loss function.

$$Pr(\hat{r}_{u,p} > \hat{r}_{u,p'}) = \frac{1}{1 + e^{-(\hat{r}_{u,p} - \hat{r}_{u,p'})}}$$

Note that for pairwise ranking, we do not need to learn the user bias parameters. With the above partial-order rank probability function, the overall regularized ranking loss function can be written as follows

$$\mathcal{L} = - \sum_{u \in \mathcal{U}} \sum_{(p,p') \in D_u} \log \frac{1}{1 + e^{-(\hat{r}_{u,p} - \hat{r}_{u,p'})}} + \sum_j \lambda_1 \|x_j\|_2^2 + \sum_j \lambda_2 \|y_j\|_2^2 + \lambda_3 \|b_1^{(G)}\|_2^2 + \lambda_4 \sum_j \|b_j^{(P)}\|_2^2,$$

5. EXPERIMENTS

We exhibit test setup first when examining our effects.

5.1 Experimental Setup.

Our assignment obliges information from both a e-commerce website Also a web long range interpersonal communication webpage dataset imparted by [6], which

holds 138. 9 million transaction records from 12 million clients once 0. 2 million results. Every transaction record comprises of a client ID, an item id and buy timestamp. We first one assembly transaction records Eventually Tom's perusing client IDs et cetera get a rundown of bought items to each client.

Microblogging data: We utilized our past information [5] gathered from the biggest Chinese microblogging site SINA WEIBO, in which we have retrieved what added up to 1. 7 billion tweets starting with five million dynamic clients inside a half-year the long haul compass from January 2013 to June 2013.

User linkage: We have found that WEIBO users sometimes shared their purchase record on their microblogs via a system-generated short URL, which links to the corresponding product entry on JINGDONG. By following the URL link, we can obtain the JINGDONG account of the WEIBO user. We identified 23,917 connected clients crazy about five million dynamic clients by filtering tweets in this manner. We first filter out 3,279 clients with excessively majority of the data looking into their WEIBO government funded profiles. Next, we further partition clients under two gatherings. The first bunch holds clients for more than five result purchases, indicate Concerning illustration D_{dense} . The second assembly holds those remaining users, indicated Concerning illustration D_{sparse} . For protection consideration, every last one of WEIBO IDs Furthermore JINGDONG IDs of constantly on interfaced clients would supplanted Eventually Tom's perusing anonymised exceptional IDs, Also all their text based data Also buy data will be encoded with numeric images.

5.2 Evaluation on User Embeddings Fitting:

Provided for a joined client what's to come for $u \in \mathcal{U}^t$, we have those microblogging characteristic. Vector a_u concentrated from WEIBO and the client embedding. v_u learnt In view of her JINGDONG buy record. We utilization a regression-based methodology with fit v_u with a_u to heterogeneous feature mapping, and the fitted vector will be indicated Likewise v_u .

$$MAE = \frac{1}{|T|} \left\{ \sum_{u \in T} \frac{\sum_{k=1}^K |v_{u,k} - \hat{v}_{u,k}|}{K} \right\},$$

Mean Absolute Error (MAE) is used as the evaluation metric where $|T|$ is the number of test users.

6. RESULT

Products are recommended to the users based on user attributes (like age, gender, hobby etc.) as well as products attributes (like size, colour, brand, price etc) are shown in the below snapshot.

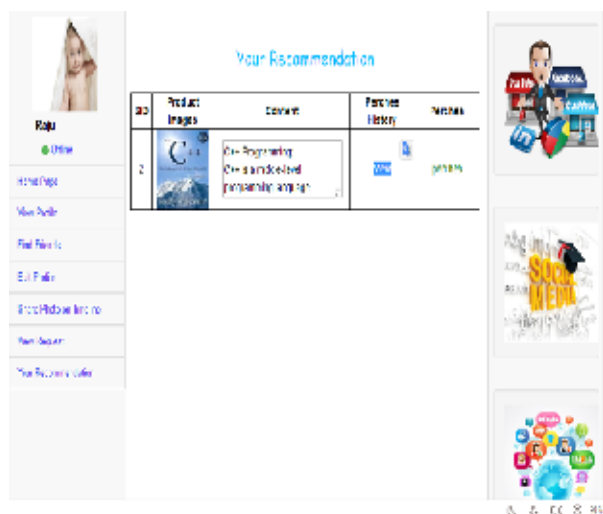


Fig 3: Recommending Product to User.

7. CONCLUSION

In this paper, we have concentrated on a unique issue, cross-webpage item proposal, i.e., prescribing items from internet business sites to micro blogging clients without any previous buy records. Our fundamental thought is that on the web based business sites, clients and items can be spoken to in the same element space through component learning with the repetitive neural systems. Utilizing an arrangement of connected clients over both online business sites and long range informal communication locales as a scaffold, we can learn mapping capacities utilizing a modified angle boosting trees technique, which maps clients properties extracted from person to person communication destinations to highlight portrayals gained from internet business sites. As of now, just a basic neural network architecture has been utilized for client and item embeddings learning. Later on, more propelled profound learning models, for example, Convolutional Neural Networks can be investigated for highlight learning. We will likewise consider enhancing the present component mapping strategy through thoughts in exchanging learning.

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